South Kesteven District Council - Appendix A – Corporate Plan 2024-27 KPI Report: Finance & Economic Overview & Scrutiny Committee End Year (Q4) 2025/26

Corporate Plan 2024-27: KPI Summary Report 2025/26 – Finance & Economic Overview & Scrutiny Committee

Index	Priority	Action	Owner	2025/2026 Quarterly Overall Status			
				Q1	Q2	Q3	Q4
ECON1	Enabling Economic Opportunity	Deliver the Economic Development Strategy and accompanying action plan.	Economic Development & Inward Investment Manager	Below Target	Under Review	Below Target	Below Target
ECON2	Enabling Economic Opportunity	Deliver initiatives to expand and deepen engagement with business.	Economic Development & Inward Investment Manager	On Target	On Target	On Target	On Target
ECON3	Enabling Economic Opportunity	Continue to distribute the UK Shared Prosperity Fund (UKSPF) and Rural England Prosperity Fund (REPF) and explore opportunities to develop a legacy beyond the funding period.	Economic Development & Inward Investment Manager	On Target	On Target	On Target	On Target
ECON4	Enabling Economic Opportunity	Embed and strengthen the Local Economic Forum as a key institution for local stakeholders to shape the district's approach to skills, business support and investment.	Economic Development & Inward Investment Manager	On Target	On Target	On Target	On Target
ECON5	Enabling Economic Opportunity	Work with the Lincolnshire Growth Hub to support businesses start, succeed and grow.	Economic Development & Inward Investment Manager	On Target	On Target	On Target	On Target
ECON6	Enabling Economic Opportunity	Strategically leverage the Council's procurement spend to maximise social value.	Economic Development & Inward Investment Manager	Below Target	On Target	On Target	On Target
ECON7	Enabling Economic Opportunity	Consider targeted interventions – planning powers and schemes, to achieve high-quality regeneration across the district and explore options to unlock stalled sites.	Economic Development & Inward Investment Manager	Below Target	On Target	On Target	Below Target
ECON8	Enabling Economic Opportunity	Bring forward a step change in the way Council-run Street markets are presented, operated, marketed and promoted.	Head of Waste Management & Market Services	Below Target	Under Review	Below Target	Below Target
ECON9	Enabling Economic Opportunity	Develop a long-term approach to regeneration and be prepared for investment and funding opportunities.	Economic Development & Inward Investment Manager	Below Target	On Track	On Target	On Target
COUN6	Effective Council	Ensure the tax collection process is always effective, efficient, timely and fair.	Head of Service (Revenues, Benefits & Community Engagement)	Below Target for Business Rates, On track for others	Below Target	Below Target	On Target

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Index	**Priority**	**Action**	**Owner**	**2025/2026 Quarterly Overall Status**			
				Q1	**Q2**	**Q3**	**Q4**
COUN7	Effective Council	Deliver a balanced, sustainable financial plan over the medium term.	Assistant Director of Finance	On Target	On Target	On Target	On Target
COUN8	Effective Council	Implement and embed the new finance system.	Assistant Director of Finance	On Target	On Target	On Target	On Target - Completed
COUN9	Effective Council	Deliver the IT Roadmap, ensuring all systems meet the needs of internal and external customers, and explore opportunities for new technologies and innovation.	IT Manager	On Target	On Target	On Target	On Target
COUN12	Effective Council	Ensure procurement is always compliant, fair and delivers value for money.	Procurement Lead	Below Target	Under Review	On Target	On Target
COUN14	Effective Council	Develop and deliver Planned Maintenance Strategy and accompanying action plan.	Head of Service (Property & IT)	On Track (Action Plan)	On Track (Action Plan)	On Target	On Target

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Index	**Priority**	**Action**	**Owner**	**Target/s**	**Q4 Value**	**Q4 Status**	**Manager Commentary**
ECON1	Enabling Economic Opportunity	Deliver the Economic Development Strategy and accompanying action plan.	Economic Development & Inward Investment Manager	Deliver 100% of the Economic Development action plan.	See Commentary	Below Target	A strategic review of the Economic Development Strategy & Action Plan has been undertaken to reflect a reduction in the level of resource the council has available to support economic development and the new operating context following the establishment of the Greater Lincolnshire Combined County Authority (GLCCA). The new Economic Development Strategy 2026-29 will align activity with the strategies of GLCCA. The new strategy will be presented to Finance & Economic OSC and Cabinet. Whilst the strategic review was undertaken, the team has focused on operational delivery. Key deliverables included: Working with Grantham Museum in the successful application for £243,800 grant from National Heritage Lottery Fund. Supporting Stamford and Grantham in submitting expressions of interest for the UK Town of Culture competition. Facilitating a large skills summit at the Grantham Meres leisure centre on 4 March 2026, attended by over 40 exhibitors and 1,000 Year 10 students from across the District.
ECON2	Enabling Economic Opportunity	Deliver initiatives to expand and deepen engagement with business.	Economic Development & Inward Investment Manager	Following the introduction of a customer relationship management system (CRM), introduce a 'call and care programme' for local business	See Commentary	On Target	The Economic Development service has developed a CRM system to support business engagement and service work programmes. The database contains details of approximately 4000 local businesses. The business database will be utilised to enable direct communication with a large number of local businesses; this will result in the quarterly newsletter being sent directly to businesses that have signed up to receive it. Relationships with businesses are maintained through attendance of local business clubs and other networking events, as well as an active social media presence.

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Index	**Priority**	**Action**	**Owner**	**Target/s**	**Q4 Value**	**Q4 Status**	**Manager Commentary**
ECON3	Enabling Economic Opportunity	Continue to distribute the UK Shared Prosperity Fund (UKSPF) and Rural England Prosperity Fund (REPF) and explore opportunities to develop a legacy beyond the funding period.	Economic Development & Inward Investment Manager	Total - £4,283,101 UKSPF - £3,742,641 REPF – £540,460	All of the funds have been allocated to projects, and these are being monitored	On Target	Ministry of Housing Communities and Local Government (MHCLG) has extended the deadline for full expenditure of the fund to September 2026 which has allowed officers to offer some discretion in completion timelines to ongoing projects where needed, the majority of projects were completed by the end of March 2026. Officers are in contact with groups to ensure projects remain within agreed timelines. All funding available across these two categories of UKSPF is now allocated.
ECON4	Enabling Economic Opportunity	Embed and strengthen the Local Economic Forum as a key institution for local stakeholders to shape the district's approach to skills, business support and investment.	Economic Development & Inward Investment Manager	Attend 12 events (annually) with Town Councils and local business clubs. Attend 3 events quarterly	Total business events attended YTD – 30 Events attended in Q4 - 6	On Target	In Quarter 4, six events were attended. Officers attended thirty events over the course of 2025/26. Regular attendance at business clubs and other networking or business events across the district is maintained and strengthened. The Economic Development team have delivered events for businesses to provide support in line with changing regulations. Following the end of UKSPF 24/25, the Local Economic Forum has not met given challenges around stakeholder engagement. With the arrival of the GLCCA, new panels and boards exist countywide which include stakeholders from the SKDC LEF. Consideration of the value and interaction between a local strategic stakeholder group and the Greater Lincolnshire agenda will be included in the revised Economic Development Strategy.

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Index	**Priority**	**Action**	**Owner**	**Target/s**	**Q4 Value**	**Q4 Status**	**Manager Commentary**
ECON5	Enabling Economic Opportunity	Work with the Lincolnshire Growth Hub to support businesses start, succeed and grow.	Economic Development & Inward Investment Manager	To support 60 businesses, create 100 jobs and attract 2 inward investment projects.	61 businesses and 23 individuals were supported in Q4 throughout South Kesteven. Total jobs created: 19	On Target for business support Below Target of job creation	In Quarter 4 2025/26, 61 Growth - Businesses supported and 23 Start-up Individuals supported. To date: 147 businesses have been provided with Medium or High Intensity Support. 58 individuals have been provided with Medium or High Intensity Support SKDC SPF Funded Growth Grant Scheme has supported 18 businesses. Businesses have been supported by Business Lincolnshire through their programmes and advisers at the Growth Hub and NBV Enterprise Solutions Ltd (a not-for-profit provider of business support and advice for pre-start individuals and small businesses). Feedback (from quarterly reports and directly received by the Business & Skills Officer) from businesses utilising support from Business Lincolnshire is positive, with South Kesteven business engagement remaining high.
ECON6	Enabling Economic Opportunity	Strategically leverage the Council’s procurement spend to maximise social value.	Economic Development & Inward Investment Manager	Introduce an SKDC Procurement Charter to exploit local employment and supply change opportunities.	See Commentary	On Target	This target is being reviewed in the context of the Procurement Act 2023 and the Council’s contract procedure rules.
				Introduce a statement of principles and publish guidance for suppliers on how to do business with Council	See Commentary	Below Target	

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Index	**Priority**	**Action**	**Owner**	**Target/s**	**Q4 Value**	**Q4 Status**	**Manager Commentary**
ECON7	Enabling Economic Opportunity	Consider targeted interventions – planning powers and schemes, to achieve high-quality regeneration across the district and explore options to unlock stalled sites.	Economic Development & Inward Investment Manager	Identify site constraints and opportunities to unlock sites and Develop an investment prospectus to promote the district regionally and nationally.	See Commentary	Below Target	The Economic Development team has supported the Planning Team in respect of the Local Plan Review to support the inclusion of strategic employment and residential land allocations. Development of an Investment Prospectus is progressing. Consideration of the Council's offer and role in this space in light of the establishment of the Combined Authority, and ensuring alignment with GLCCA priorities and policy will be undertaken in the refresh of the Economic Development Strategy.
ECON8	Enabling Economic Opportunity	Bring forward a step change in the way Council-run Street markets are presented, operated, marketed and promoted.	Head of Waste Management & Market Services	Deliver 100% of the Operational Delivery Plan actions.	Under Review	Below Target	A review of the Action Plan is being undertaken between the Head of Waste Management & Market Services and the Economic Development Manager.
ECON9	Enabling Economic Opportunity	Develop a long-term approach to regeneration and be prepared for investment and funding opportunities.	Economic Development & Inward Investment Manager	Develop a regeneration plan and portfolio of sites for project opportunities	See Commentary	On Target	Development of a Regeneration Plan is now progressing. The revised Economic Development Strategy will align activity with the strategies of the Greater Lincolnshire Combined County Authority (GLCCA).

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Index	**Priority**	**Action**	**Owner**	**Target/s**	**Q4 Value**	**Q4 Status**	**Manager Commentary**
COUN6	Effective Council	Ensure the tax collection process is always effective, efficient, timely and fair.	Head of Service (Revenues, Benefits & Community Engagement)	% Council Tax collected (YTD)	98.31%	On Target	The amount collected in 2025/26 is compared to the amount collected at the same time in 2024/25. Collection continues to be on target for all 3 areas. Council Tax - 98.31% collected, Business Rates - 98.74% collected, SKDC rental income - 97.30% collected. Council Tax collection is 0.02% below target (within <1% variance), which is £22,118 (SKDC share is £1,991). Business Rates collection is 0.06% above target, which is £27,525. This is despite a reduction in the amount of retail and hospitality relief awarded which is impacting collection - as businesses are required to pay 100% of their liability (relief awarded is 40%) and the review of Small Business Rates Relief which increased the amount to be collected by £321k. Rent collection is 0.05% below target - which is 24/25 outturn (within <1% variance), which is £14,854.
				*% Business Rates collected (YTD)	98.74%	On Target	
				% SKDC Rental Income collected (YTD)	97.30%	On Target	
COUN7	Effective Council	Deliver a balanced, sustainable financial plan over the medium term.	Assistant Director of Finance	Successful management of approved budget.	See Commentary	On Target	The Budget 2026/27 was approved by Council in February with a sustainable medium term forecast. The Government have concluded their Fair Funding Review alongside the Business Rates Reset. The budget for 2026/27 is balanced, before falling into potential deficits from 2027/28.

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COUN8	Effective Council	Implement and embed the new finance system.	Assistant Director of Finance	% of users accessing the system.	100%	On Target	Unit 4 went live in August 2025. The system has been embedded to Business as Usual (BAU). Focus has shifted to further development and consideration of Phase 2 enhancements. Overall the new system has been well received. Reports are being sent out to budget holders in a timely manner but this is currently between 5-10 days as part of the new SLA agreement with finance and budget holders. This KPI will need to be amended accordingly.
				% reports generated from the system within 5 working days of the months end.	50%	Below Target	
COUN9	Effective Council	Deliver the IT Roadmap, ensuring all systems meet the needs of internal and external customers, and explore opportunities for new technologies and innovation.	IT Manager	% of service desk tickets resolved within 1 day. (80% - Standard SLA is 5 working days)	96.32%	On Target	The team has successfully exceeded KPI targets for service support, and system availability and security throughout Q4 2025/26.
				Availability of main corporate systems (council tax, housing, planning) during primary working hours. (99%)	100%	On Target	
				To monitor system security and ensure data is not compromised (100% availability of security software)	100%	On Target	

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COUN12	Effective Council	Ensure procurement is always compliant, fair and delivers value for money.	Procurement Lead	% of compliant contracts awarded with the value >25k	97%	On Target	We have seen a great improvement in Q4 from Q3.The spend with SME's has increased since the last quarter and compliance in general remains strong.
				% of spend with registered SMEs	54%	On Target	
COUN14	Effective Council	Develop and deliver Planned Maintenance Strategy and accompanying action plan.	Head of Service (Property & IT)	Develop and adopt the strategy and action plan.	See Commentary	On Target	For the financial year 2025/26, a varied programme of maintenance works for the corporate property estate was deployed to deliver the Maintenance Strategy Action Plan. Completed items include: roof and clock tower repairs to the Guildhall Arts Centre, extension to the Stamford Cattle Market Car Park and resurfacing across the other operated car parks with additional structural works at Wharf Road, refurbishments to the Deepings Community Centre, SK House, the Grantham, Bourne and Stamford leisure centres, Stamford Arts Centre, Langtoft Pavilion and SK Stadium.